



22 QUESTIONS YOU SHOULD ASK YOUR PAINTER

1. Who will be doing the work, employees or subcontractors?
2. How much experience do the painters have and how long have they been with the company?
3. How many painters will be on site and will they be supervised?
4. Is it possible to view previous work?
5. Does the company have references and/or testimonials?
6. How long will the job take?
7. What preparation is required, before the work begins?
8. Will primers/undercoats be used?
9. How many coats are recommended?
10. What paint brands does the company recommend?
11. What warranties does the company offer? Does the company provide paint warranties?
12. What steps will the painters take to prevent damage to the property?
(e.g. damage to the garden, paint drops on the carpet)
13. Will the job site be left in good condition at the end of each day?
14. Is the quote fixed?
15. Does the quote include everything? Will there be any extra charges?
16. Will a scope of work* be provided the job?
(i.e. a clear description of the methods, steps and products used to complete the job).
17. What are the payment terms? Is a deposit required?
18. Is there anything specific to this job/quote that is important to know?
19. Does the company have a safety policy? (e.g. dealing with lead paint, working from heights)
20. What insurance does the company have? Is the company's public liability insurance up-to-date?
21. How long has the company been in business?
22. How much experience does the director have?

***Scope of Work:** It is important that you are very clear with your expectations when getting a quote. Are there fences, decks, roofs, pergolas? These need to be included or excluded in the scope of work. Do you expect a first class finish with no imperfections and are you prepared to pay for this? Or do you want to find a compromise between price and quality? You might just want a quick tidy up of the interior for your rental property, or a neat and tidy maintenance job for your exterior, or you might want an absolutely perfect job with a 10 year guarantee. Obviously the scope of work will affect the price. It is essential that you have an agreed upon scope of work, because a fixed price must refer to a fixed scope of work.